

# FOR IMMEDIATE RELEASE

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## CTDI Acquires Motorola's Fiber-to-the-Node Business

Motorola continues to focus on next-generation FTTP for customers

**Schaumburg, ILLINOIS – 07 July 2009** – Motorola, Inc. (NYSE: MOT) and Communications Test Design, Inc. (CTDI), a full-service, global engineering, repair and logistics company, announced today that Motorola has divested its proven Fiber-to-the-Node (FTTN) product family to CTDI, effective 2 July 2009. The transaction will enable both companies to focus on technologies that will grow their businesses and position their customers for success in the long-term.

Motorola's FTTN product line was first made available in 1998. As a pioneering 'triple-play' solution, the Multi-Service Access Platform (MSAP) platform is credited with being the first widely deployed video-over-DSL solution in the North American Telco TV market – the forerunner to the current IPTV. This business was previously currently hosted within Motorola's Home & Networks Mobility business and is located in Lowell, Mass.

"When acquiring new product platforms, CTDI carefully evaluates how these products compliment our current portfolio of products and our global service strategies," states Brian Parsons, Vice President of CTDI's Products Division. "I have no doubt the Motorola FTTN products align well with our global product and service strategies and that CTDI is well positioned to provide outstanding, on-going support and availability of the product to the Carrier and MSO customers of this business." Beginning immediately, CTDI will provide all sales, manufacturing, repair, and technical support services for the FTTN platform.

"Motorola's business focus has shifted from legacy FTTN networks to new deployments of Fiber-to-the-Premises technology by Tier 1 Telco customers around the world," said Joe Cozzolino, Senior Vice President and General Manager, Access Networks Solutions, Home and Networks Mobility. "This is an opportunity for Motorola's current FTTN customers to receive ongoing service and support and a growth path for FTTN and for Motorola to focus on next-generation FTTP technology."

For its part, Motorola is committed to delivering on customers' expectations without disruption or distraction. "We are pleased that CTDI will continue delivering FTTN services to our FTTN customers so they can retain and grow their subscriber base," Cozzolino said. CTDI feels the acquisition of Motorola's FTTN products is strategic to its rapid growth and leadership position in the Connected Home services arena where the company continues to expand its service offering as delivered through its footprint of 42 global operations across 11 countries.

### **About Motorola**

Motorola is known around the world for innovation in communications and is focused on advancing the way the world connects. From broadband communications infrastructure, enterprise mobility and public safety solutions to high-definition video and mobile devices, Motorola is leading the next wave of innovations that enable people, enterprises and governments to be more connected and more mobile. Motorola (NYSE: MOT) had sales of US \$30.1 billion in 2008. For more information, please visit [www.motorola.com](http://www.motorola.com).

### **About CTDI**

A premier Telecommunications service company headquartered in West Chester, PA., CTDI has provided groundbreaking maintenance and product service solutions to the global telecommunications industry since 1975. Today, CTDI offers the most comprehensive Service Portfolio in the industry that includes: Wireline Repair & Logistics, Wireless Repair & Logistics, Engineering and Installation services, Global Supply Chain solutions and Product Engineering and Manufacturing. Today, CTDI services Original Equipment Manufacturers (OEM) and Carriers with 42 international strategic repair and logistics locations supported by an experienced team of over 3,500 telecommunications professionals. CTDI feels we are the best in the industry at what we do and has a company-wide commitment to achieving service excellence. CTDI has also developed a world-class suite of telecom products through focused engineering and strategic acquisitions, including the SwitchMAX, Phoenix Wireless, Verilink, GoDigital, AccessNode, and eluminant product families. For more information, visit [www.ctdi.com](http://www.ctdi.com).

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