

Contact: James O'Hara, CTDI Director of Marketing  
(610) 793-8145 (johara@ctdi.com)

Shane M. Swisher/Boyd Tamney Cross  
(610) 254-7412 (sswisher@btcmarketing.com)

Release Date: FOR IMMEDIATE RELEASE

### **CTDI Earns Cisco Certification**

**WEST CHESTER, Pa. (May 9, 2007)**—Communications Test Design, Inc. (CTDI) announced today that it had earned “Special Purpose Systems Integrator” Channel Partner status from Cisco® Systems, Inc. This designation is the latest milestone in a corporate-wide expansion of services and locations, and became effective April 10, 2007. Already a Premier Partner in Canada, CTDI was one of 20 partners selected in the Special Purpose sector.

According to Vahik Zohrabian, Director of Data Network Services, CTDI earned the certification for its expertise in designing, deploying and maintaining end-to-end solutions for its customers in the telecom industry. Before awarding the designation, Cisco completed training and assessment of CTDI's staff, procedures and customer satisfaction.

“Our strategy is to continue expanding our global Cisco product specializations to include optical product lines, unified communications and IT telephony, advanced wireless LAN and advanced security and storage,” said Zohrabian. “We will leverage our customer-focused, best-cost practices to provide CTDI-branded Cisco product solutions to the existing customer base while extending CTDI's full suite of services to ISPs and content providers.”

The certification allows CTDI to provide the full scope of new Cisco products, services and solutions to end users including procurement, warehousing, engineering, pricing, product configuration and installation, post-installation services and network support. Members of CTDI's sales team have been designated as Cisco Sales Experts (CSE) by successfully completing the CSE exam.

In order to expedite customer requirements, Cisco equipment will be strategically staged throughout 22 North American service and repair center locations. CTDI will maintain Cisco products as an on-book expense, which will reduce inventory costs and provide shorter cycle times for configuration and deployment. Customers can purchase Cisco products and solutions at CTDI's e-Commerce site, [www.CTDISupply.com](http://www.CTDISupply.com).

Based on selected solutions, customers may also receive a one- to three-year Cisco SMARTNet support software application and TAC support for maintenance requirements. Administered by the CTDI Call Center, SMARTNet provides software updates and upgrades, registered access to Cisco Connection Online (CCO), advanced replacement of hardware, and technical support.

“The telecommunications industry has seen a major shift from simple phones lines to mixed services, including IT communications and data networking,” adds Zohrabian. “CTDI has always kept pace with those changes by expanding our range of services, and we recognize that many new technologies are Cisco-driven. This certification is an attractive value-add for our current and future telecom customers, and validates our position as a unified solution.”

Founded in 1975, CTDI is a full-service company providing best-cost solutions to the telecommunications industry. This commitment to customers has fueled the growth from a core business of telecom equipment repair to include: Engineering/Installation Services, Reuse/Supply Management Services, Wireless Services, Telco Repair and Manufacturing, Warehousing and Distribution, Software Development and Computer Product Repair. CTDI’s customers include the Regional Bell Operating Companies (RBOCs), most independent phone companies, several major OEMs and several overseas clients. CTDI maintains its corporate headquarters in West Chester, Pa., and supports an expanding customer base of more than 3000 employees in 31 facilities worldwide.

For more information, visit [www.ctdi.com](http://www.ctdi.com).

-END-